

BOQ'S LATEST BROKER OFFERS



These are non-advertised rates, available for a limited time only by request through your BDM

OWNER-OCCUPIED LENDING	MAX LVR	TIER	INTEREST RATE (p.a.)	COMPARISON RATE [^] (p.a.)
INTRO RATE VARIABLE RATE (Principal & Interest)	80% NO LMI 90% INCL LMI	\$150k +	3.59% for first 2 years then 4.16%	4.19%
INTRO RATE VARIABLE RATE (Interest Only)	80% NO LMI 90% INCL LMI	\$150k +	3.99% for first 2 years then 4.16%	4.27%
CLEAR PATH VARIABLE RATE (Principal & Interest)	80% NO LMI 90% INCL LMI	\$1m +	3.69%	3.83%
		\$500k - \$1m	3.84%	3.98%
		\$250k - \$500k	3.99%	4.13%
CLEAR PATH VARIABLE RATE (Interest Only)	80%	\$1m +	4.09%	4.50%
		\$500k - \$1m	4.24%	4.56%
		\$250k - \$500k	4.39%	4.62%
ECONOMY VARIABLE RATE (Principal & Interest)	80%	N/A	3.88%	4.04%
ECONOMY VARIABLE RATE (Interest Only)	80%	N/A	4.44%	4.27%
DISCOUNT 1-YEAR FIXED RATE (Principal & Interest)	80%	\$150k +	3.54%	4.62%
DISCOUNT 2-YEAR FIXED RATE (Principal & Interest)	80%	\$150k +	3.85%	4.58%
DISCOUNT 3-YEAR FIXED RATE (Principal & Interest)	80%	\$150k +	3.87%	4.53%
INVESTOR LENDING	MAX LVR	TIER	INTEREST RATE (p.a.)	COMPARISON RATE [^] (p.a.)
INTRO RATE VARIABLE RATE (Principal & Interest)	80% NO LMI 90% INCL LMI	\$150k +	3.74% for first 2 years then 4.34%	4.37%
INTRO RATE VARIABLE RATE (Interest Only)	80% NO LMI 90% INCL LMI	\$150k +	4.14% for first 2 years then 4.34%	4.44%
CLEAR PATH VARIABLE RATE (Principal & Interest)	80% NO LMI 90% INCL LMI	\$1m +	3.84%	3.98%
		\$500k - \$1m	3.99%	4.13%
		\$250k - \$500k	4.14%	4.28%
CLEAR PATH VARIABLE RATE (Interest Only)	80%	\$1m +	4.24%	4.92%
		\$500k - \$1m	4.39%	4.99%
		\$250k - \$500k	4.54%	5.05%
ECONOMY VARIABLE RATE (Principal & Interest)	80%	N/A	4.24%	4.39%
ECONOMY VARIABLE RATE (Interest Only)	80%	N/A	4.74%	4.60%
DISCOUNT 2-YEAR FIXED RATE (Principal & Interest)	80%	\$150k +	4.04%	5.12%
DISCOUNT 3-YEAR FIXED RATE (Principal & Interest)	80%	\$150k +	4.14%	5.06%

- Available for new to bank lending only
- Not for refinance or restructure of existing BOQ facilities or Self-Managed Super Fund loans
- Fixed Rate and Economy Variable Rate offers are not available for construction loans
- Split lending available

Please note: these are limited time offers and may be withdrawn at any time

For full conditions on all rates and offers, speak to your BDM