



To:	Mortgage Brokers	Memo Number: SSC084
From:	Fons Caminiti	
Date:	3 October 2018	
Subject:	SmartSuite Commercial Rates – Owner Occupied Specials	

The following SmartSuite Commercial rate specials are on offer effective immediately for new business only for a limited time: Owner Occupied security only where the predominate purpose is owner occupied lending.

See below table for details.

Product	Interest Rate
Full Doc Variable up to 75% LVR	4.69% p. a
Full Doc 1 year Fixed up to 75% LVR	4.75% p. a
Full Doc 2 year Fixed up to 75% LVR	4.75% p. a
Full Doc 3 year Fixed up to 75% LVR	4.75% p. a

Application fee \$500 for loans up to and including \$900K or 0.25% of the loan for loans greater than \$900k.

- Loan terms to 25 years
- LVR 75% to \$1 million
- LVR 70% \$1 million to \$5 million
- No scheduled review for total aggregate lending up to \$900,000

Work in Progress

These rates may be applied to any existing applications, not yet settled.

Should you have any questions please contact your Business Development Manager.

Regards,

Fons Caminiti
National Manager Broker Sales & Distribution